



Town of Davie
Budget & Finance/Purchasing Division
AWARD RECOMMENDATION / INTENT TO AWARD

To: Frank Suriano, Assistant Fire Chief, Davie Fire Department

From: **Procurement Manager** Brian K. O'Connor, C.P.M.

Date: 08/04/2020

Solicitation#: ITB# JA-20-28 **Item/Service:** Miscellaneous Fire Equipment and Supplies

Attached are apparent low bid(s) and a tabulation for subject items/services requisitioned by your department. Please complete the applicable portions of this form in order that proper presentation and recommendations may be made. Please return this form to the Purchasing Division as soon as possible.

1. PROCUREMENT COMMENTS:

The Town received twelve (12) bids. Doral Commercial Investments' Bid was incomplete and did not include the Bid Form and other required forms, and was therefore disqualified.

2. RECOMMENDATION:

A. Which bids do you recommend? see attached memorandum.

B. Does this meet specifications as per your request and as advertised? Yes No

If No, is the variance considered: MINOR or MAJOR

Explain:

C. Is the recommendation the lowest bid received? YES NO

D. List the bids that are low but which you believe DO NOT meet specifications and list reasons why each does not meet specifications; please attach a memorandum of explanation to this form if necessary.

See Purchasing Division actions below.

(attach an additional sheet if further comment or explanation is required)

PRINT NAME Frank Suriano
 Department Director or designee

SIGNATURE Digitally signed by Brian K. O'Connor
Date: 2020.08.05 15:47:07 -04'00'
 Procurement Manager

SIGNATURE F. Suriano
Digitally signed by F. Suriano
DN: cn=F. Suriano, o=ou, email=fsuriano@davie-fl.gov, c=US
Date: 2020.08.04 08:35:19 -04'00'

DATE 8/05/2020

DATE 8/4/2020

3. PROCUREMENT ACTION/RECOMMENDATION(S):

Bennett Fire Products Co., Inc.; Bound Tree Medical, LLC.; EDG Sales International, LLC.; TEN-8 FIRE EQUIPMENT, INC.; Unipak Corp.; and Kiarash Kiki Mostaghimi, dba Zephyr Technologies, Inc. were all Disqualified due to bidding percentages/pricing outside of specified category requirements of the Bid, and/or percentages not inclusive of all items within that category.

THIS FORM MUST BE COMPLETED AND RETURNED TO THE PURCHASING DIVISION FOR AWARD RECOMMENDATIONS OF ALL FORMAL AND INFORMAL BIDS.
FOR AWARD RECOMMENDATIONS REQUIRING COUNCIL APPROVAL, SUBMIT THIS FORM NO LATER THAN THREE (3) WEEKS PRIOR TO THE PUBLISHED COUNCIL AGENDA ITEM DEADLINES FOR PURCHASING ITEMS.



**TOWN OF DAVIE
INTEROFFICE MEMORANDUM
FIRE RESCUE DEPARTMENT**

DATE: August 05, 2020

TO: Jenna Albers, Senior Buyer

FROM: Frank Suriano, Assistant Fire Chief

SUBJECT: Miscellaneous Fire Equipment & Supplies Bid Recommendation

Attachment: YES NO

With the completion of ITB# JA-20-28 we recommend the top four (4) vendors in each category with the lowest bidder being the primary, second lowest bidder being the secondary, and so on. Following Section 3.11 METHOD OF AWARD of the bid details the Town's intends to award multiple contracts under this solicitation to maximize coverage for the variety of brands it purchases for its operations and Section 3.12 JUSTIFICATION FOR EXCEPTION TO PRIMARY, SECONDARY, ETC. ORDERING PROCEDURE, provides an explanation for ordering particular products from the next awarded firm when applicable. In addition, two vendors tied as secondary vendor with 20% discount in the EMS and Safety category. Per the Town's Purchasing Policy and Procedure for Tie Bids, the vendor that has a business address in Broward County would be declared the selected vendor. In this case, Fire-Tec1, Inc. dba Fire-Tec meets the Broward Local Preference and was ranked 2nd in the EMS and Safety category, with Municipal Equipment Company, LLC ranked 3rd.

Based on the bid criteria and review of the submittals, the following table lists the recommended vendors and the rank in each category:

VENDOR	CATEGORY	RANK
Dana Safety Supply, Inc.	Suppression	1
	Accessories	1
	Tools	1
	Ventilation	3
	Flashlights and Lighting	1
	Detection	No Bid
	Hazmat Decontamination and Rehabilitation	No Bid
	EMS and Safety	1
	PPE Bunker Gear	3
	PPE Medical	No Bid
Fire-Tec1, Inc. dba Fire-Tec	Suppression	4
	Accessories	2
	Tools	3
	Ventilation	1
	Flashlights and Lighting	2
	Detection	2
	Hazmat Decontamination and Rehabilitation	2
	EMS and Safety	2
	PPE Bunker Gear	1
	PPE Medical	1

VENDOR	CATEGORY	RANK
Municipal Emergency Services Inc.	Suppression	3
	Accessories	4
	Tools	4
	Ventilation	4
	Flashlights and Lighting	4
	Detection	3
	Hazmat Decontamination and Rehabilitation	3
	EMS and Safety	4
	PPE Bunker Gear	4
	PPE Medical	3
Municipal Equipment Company, LLC	Suppression	2
	Accessories	3
	Tools	2
	Ventilation	2
	Flashlights and Lighting	3
	Detection	1
	Hazmat Decontamination and Rehabilitation	1
	EMS and Safety	3
	PPE Bunker Gear	2
	PPE Medical	2
Findex.com Inc. dba Rexpro Sealers and Coatings	Suppression	No Bid
	Accessories	No Bid
	Tools	No Bid
	Ventilation	No Bid
	Flashlights and Lighting	No Bid
	Detection	No Bid
	Hazmat Decontamination and Rehabilitation	No Bid
	EMS and Safety	No Bid
	PPE Bunker Gear	No Bid
PPE Medical	4	

Please contact us if you require additional information.

Vendor Name	Suppression	Accessories	Tools	Ventilation	Flashlights and Lighting	Detection	Hazmat Decon and Rehab	EMS And Safety	PPE Bunker Gear	PPE Medical
Bennett Fire Products Co., Inc.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	discounts breakdown by Brand	No Bid
Bound Tree Medical, LLC	No Bid	28% off select list of items	28% off select list of items	28% off select list of items	28% off select list of items	28% off select list of items	28% off select list of items	28% off select list of items	28% off select list of items	28% off select list of items
Dana Safety Supply, Inc.	39.20%	35.20%	34.20%	15.10%	39.20%	No Bid	No Bid	35.20%	18.50%	No Bid
Doral Commercial Investments	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Fire-Tec1, Inc. dba Fire-Tec	12%	30%	15%	32%	30%	12%	15%	20%	33%	25%
EDG Sales International, LLC	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	10-75% item breakdown provided
Municipal Emergency Services Inc.	15%	15%	5%	15%	15%	10%	5%	10%	15%	15%
Municipal Equipment Company, LLC	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
Findex.com, Inc. dba RexPro Sealers & Coatings	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	10%
TEN-8 FIRE EQUIPMENT, INC.	discounts breakdown by Brand	discounts breakdown by Brand	discounts breakdown by Brand	discounts breakdown by Brand	discounts breakdown by Brand	discounts breakdown by Brand	discounts breakdown by Brand	No Bid	discounts breakdown by Brand	No Bid
Unipak Corp.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	5% discount on Gloves Only- Catalog provided
Kiarash Kiki Mostaghimi, dba Zephyr Technologies, Inc.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	30% off select items- catalog provided

DISQUALIFIED- DUE TO BIDDING PERCENTAGES/ PRICING OUTSIDE OF SPECIFIED CATEGORY REQUIREMENTS, AND/OR PERCENTAGES NOT INCLUSIVE OF ALL ITEMS WITHIN THAT CATEGORY.